

महाराष्ट्र शासन

**MEDICAL EDUCATION AND DRUGS DEPARTMENT**

9th Floor, Gokuldas Tejpal Hospital Complex,  
Mantralaya, Mumbai-400001  
Website: <http://www.med-edu.in/>



**Request for Expressions of Interest (REoI)**  
**in the operationalization of newly built**  
**super speciality teaching hospitals at Latur**  
**and Aurangabad through Public Private**  
**Partnership (PPP)**

**Request for Expressions Of Interest (REoI) in the operationalization of newly built super speciality teaching hospitals at Latur and Aurangabad through Public Private Partnership (PPP)**

REoI Reference No.: DMER/REoI/SSTHLatur&Abad/22

Date: 9.03.2022



**Government of Maharashtra  
Medical Education and Drugs Department**

**9th Floor, Gokuldas Tejpal Hospital Complex,  
Mantralaya, Mumbai-400001  
Website: <http://www.med-edu.in/>**

**REoI NOTICE**

**Request for Online signed Expression of Interest (REoI) from interested parties is invited by Medical Education and Drugs Department (MEDD) in the operationalization of newly built super speciality teaching hospitals at Latur and Aurangabad through Public Private Partnership (PPP).**

- The REoI document and guidelines can be viewed/downloaded through the website <http://www.med-edu.in/> from 9th March 2022 at 11:00 hrs to 11th April 2022 until 16:00 hrs.
- Email ID for communication and EoI Submission: [comm.mededu@maharashtra.gov.in](mailto:comm.mededu@maharashtra.gov.in)  
cc'ing: [surendra.chankar@nic.in](mailto:surendra.chankar@nic.in) ; [jleber@ifc.org](mailto:jleber@ifc.org); [djhamb@ifc.org](mailto:djhamb@ifc.org)
- The last date of submission is 11<sup>th</sup> April 2022 until 16:00 hrs
- Right to accept or reject any or all the EOI without assigning any reason whatsoever is reserved with Medical Education and Drugs Department (MEDD).

**Sd/-**

**Virendra Singh, IAS  
(Commissioner Medical Education and Research  
Government of Maharashtra)**

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## **I. Disclaimer**

- The information contained in this Request for Expression of Interest (REoI) document, whether verbally or in documentary or any other form by or on behalf of MEDD or any of their employees or advisors, is provided to the applicant on the terms and conditions set out in this REoI and such other conditions subject to which such information is provided.
- This REoI is not an agreement and is neither an offer nor invitation by MEDD to the prospective applicants or any other person. The purpose of this REoI is to provide the applicants with information that may be useful to them in preparing and submitting their proposal pursuant to this REoI. This REoI includes statements, which reflect various assumptions and assessments arrived at by MEDD in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each applicant may require. This REoI may not be appropriate for all persons, and it is not possible for its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this REoI. The assumptions, assessments, statements, and information contained in the REoI may not be complete, accurate, adequate, or correct. Each applicant should, therefore, conduct its own investigation and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this REoI and obtain independent advice from appropriate sources.
- Information provided in this REoI to the applicant(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. MEDD accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

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- MEDD, its employees and advisors make no representation or warranty and shall have no liability to any person, including any applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this REoI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the REoI and any assessment, assumption, statement or information contained therein or deemed to form part of this REoI or arising in any way by participating in this application process.
- MEDD also accepts no liability of any nature whether resulting from negligence or otherwise, any cost arising from reliance upon the statements contained in this REoI by any applicant.
- MEDD may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this REoI.
- The issue of this REoI does not imply that MEDD is bound to select an applicant or to appoint the Successful applicant or Entity, as the case may be, for the Project and MEDD reserves the right to reject all or any of the applications or application without assigning any reason whatsoever.
- MEDD reserves the right to modify or amend or add to any or all of the provisions of the REoI or annul the application process. Such change would be intimated to all the applicants procuring the REoI. Neither MEDD nor its employees or transaction advisor will have any liability in case of any addition, modification, amendment, alteration, cancellation and /or of non-receipt or delayed receipt of any correspondence from them to the applicants due to the communication delays or failure of the applicants to access MEDD's Website (<https://www.med-edu.in/>) for this information.

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- The applicant shall bear all its costs associated with or relating to the preparation and submission of its application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by MEDD, or any other costs incurred in connection with or relating to its application. All such costs and expenses shall be borne by the applicant and MEDD shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an applicant in preparation or submission of the application, regardless of the conduct or outcome of the application process.
- The competent courts at Mumbai shall have jurisdiction over all disputes arising under, pursuant to and/or in connection with the application Process and the REoI.
- This Request for Expressions of Interest constitutes an invitation to submit an expression of interest to participate in a subsequent pre-qualification and tender(s) for the Project. It does not constitute a solicitation to invest, or otherwise participate in, or pre-qualify for, the Project. The MEDD reserve the right not to proceed with any of the interested sponsors at their own discretion, and to invite additional interested sponsors to participate in a subsequent pre-qualification or tender process for the Project. Details of all Interested Sponsors responding to this Request for Expressions of Interest will be published and submitting parties agree to that publication.

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## II. Introduction

The Medical Education and Drugs Department (MEDD) of Government of Maharashtra is the nodal department for framing policy decisions in the domain of Medical Education and Research for the State of Maharashtra. The MEDD has administrative control over 67 institutes including 21 government medical colleges, and affiliated dental, nursing and paramedical hospitals and colleges. The main function of the department is to impart undergraduate and postgraduate medical education to the students at government medical colleges and provide the necessary facilities in these medical colleges as per the standards of the National Medical Commission/ National Board of Examination. Additionally, institutions under the MEDD also provide referral services and tertiary care to patients. Maintaining the quality of service to the patients as well as the quality of treatment, medicine and related research are integral functions of this department.

MEDD is inviting local and/or international sponsors interested in financing, equipping, operating, maintaining and transferring the Project through a long-term PPP concession agreement. The selection of PPP sponsors by MEDD will be done through an international competitive tender expected to commence this year with the help of the International Finance Corporation (IFC), a member of the World Bank Group.

## III. Brief Scope/ Description of Work

The Medical Education and Drugs Department (MEDD), Government of Maharashtra, India, is seeking Expressions of Interest (EoI) from interested parties in the operationalization of newly built super speciality teaching hospitals at Latur and Aurangabad through Public Private Partnership (PPP).

These projects are part of the Pradhan Mantri Swasthya Suraksha Yojana (PMSSY) program that was announced in 2003 with the objectives of correcting regional imbalances in the availability of affordable/ reliable tertiary healthcare services and also to augment facilities for quality medical education in the country. Under this program, four super speciality teaching hospitals are established at Latur, Aurangabad, Akola and Yavatmal.

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In 2019, a 242-bed super specialty teaching hospital was built in the campus of Vilasrao Deshmukh Government Medical College (VDGMC), an existing government medical college in the district of Latur. With the area of four (4) acres, the hospital building comprises of built-up area of ground plus four (4) floors and is planned to deliver eight (8) super specialty services with super speciality training through a minimum of 48 PG super speciality seats (DM/MCh/DNB) in the streams of Cardiology, Neurology, Nephrology, Plastic Surgery, Cardiovascular & Thoracic Surgery, Neonatology, Neurosurgery and Urology.

Also, in 2019, a 220-bed super specialty teaching hospital was built on the campus of Government Medical College (GMC), in the district of Aurangabad. This project is also part of the PMSSY program, with an area of about three (3) acres, the hospital building comprises of built-up area of ground plus five (5) floors and is planned to deliver eight (8) super specialty services with super speciality training through a minimum of 48 PG super speciality seats (DM/MCh/DNB) in the streams of Cardiology, Neurology, Nephrology, Plastic Surgery, Cardiovascular & Thoracic Surgery, Neonatology, Neurosurgery and Urology.

Under the proposed PPP, the private operator would be responsible for the operation and maintenance of the hospitals and delivery of all clinical services, including the recruitment of doctors, nurses, and other health professionals, and provision of all additional medical equipment and all pharmaceuticals necessary for clinical services delivery; and will also provide medical education/ training for post graduate specialist doctors (the “Project”). To facilitate the development and implementation of the Project and PPPs, the State of Maharashtra has adopted its own PPP policy framework. The size of the facility, the plan for implementation (i.e. whether there would be a phased implementation) and other relevant details of the PPP structure will be determined and included in the Request For Proposal (RFP) for the Project. The facilities will be transferred back to the Government after the end of the project.

Additionally, the Medical Education and Drugs Department can add remaining two super speciality teaching hospitals viz. Akola and/ or Yavatmal to enhance the viability of the PPP project. The Private Partner may express interest in Aurangabad and Latur individually or in combination with Yavatmal/ Akola.

#### **IV. List of Documents**

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Interested sponsors shall send their **Expression of Interest** in the Project as per the REoI timelines and provide the following documents:

SN	Documents to be submitted					
1.	A cover letter expressly stating the sponsor's interest in the Project, as well as a short description of the interested sponsor and of its group of companies (if applicable) and its/their activities					
2.	Certificate of Incorporation or Registration, Copy of GST registration certificate and PAN Card.					
3.	Financial statements of the interested sponsor for each of the last 3 audited financial years (FY 2018-2019, FY 2019-2020 and FY 2020-2021).					
4.	A list of projects undertaken by the interested sponsor similar to the Project including the following details (maximum of five projects) in tabular format: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 100%;">Project Name</td> </tr> <tr> <td>Project Location</td> </tr> <tr> <td>Project Description (e.g., type of facility, number of beds, in-patients and out-patients per year, etc.)</td> </tr> <tr> <td>Role in the Project (sponsor, contractor and/or operator)</td> </tr> <tr> <td>Total Project Cost and Shareholding Percentage</td> </tr> </table>	Project Name	Project Location	Project Description (e.g., type of facility, number of beds, in-patients and out-patients per year, etc.)	Role in the Project (sponsor, contractor and/or operator)	Total Project Cost and Shareholding Percentage
Project Name						
Project Location						
Project Description (e.g., type of facility, number of beds, in-patients and out-patients per year, etc.)						
Role in the Project (sponsor, contractor and/or operator)						
Total Project Cost and Shareholding Percentage						
5.	A list of relevant certifications (e.g., JCI accreditation, ISO certifications, etc)					
6.	For international sponsors, a brief description of their current presence and/or involvement in India, if any (maximum one paragraph)					
7.	Name of contact person and contact details					
8.	A letter confirming the sponsor's name can be published on above mentioned website					

It must be noted that interested sponsors should familiarise themselves with all local legal and regulatory statutory requirements, taking them into account while preparing the response. Agencies submitting responses are expected to bear all costs associated with the preparations and submission of their responses.

## V. Submission

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- a. The person or persons signing the REoI shall state in what capacity they are signing the REoI viz., as a sole proprietor of firm or as a Secretary/ Manager/ Director etc. of a limited company.
- b. Email ID for any communication: [comm.mededu@maharashtra.gov.in](mailto:comm.mededu@maharashtra.gov.in)  
cc'ing: [surendra.chankar@nic.in](mailto:surendra.chankar@nic.in) ; [jleber@ifc.org](mailto:jleber@ifc.org); [djhamb@ifc.org](mailto:djhamb@ifc.org)

## VI. General Terms and Conditions

The MEDD reserves the right to accept or reject any response, to cancel the application process and reject all the applications at any time prior to award of contract without thereby incurring any liability to the affected applicants or any obligation to inform affected applicants of the grounds of the Department's actions.

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